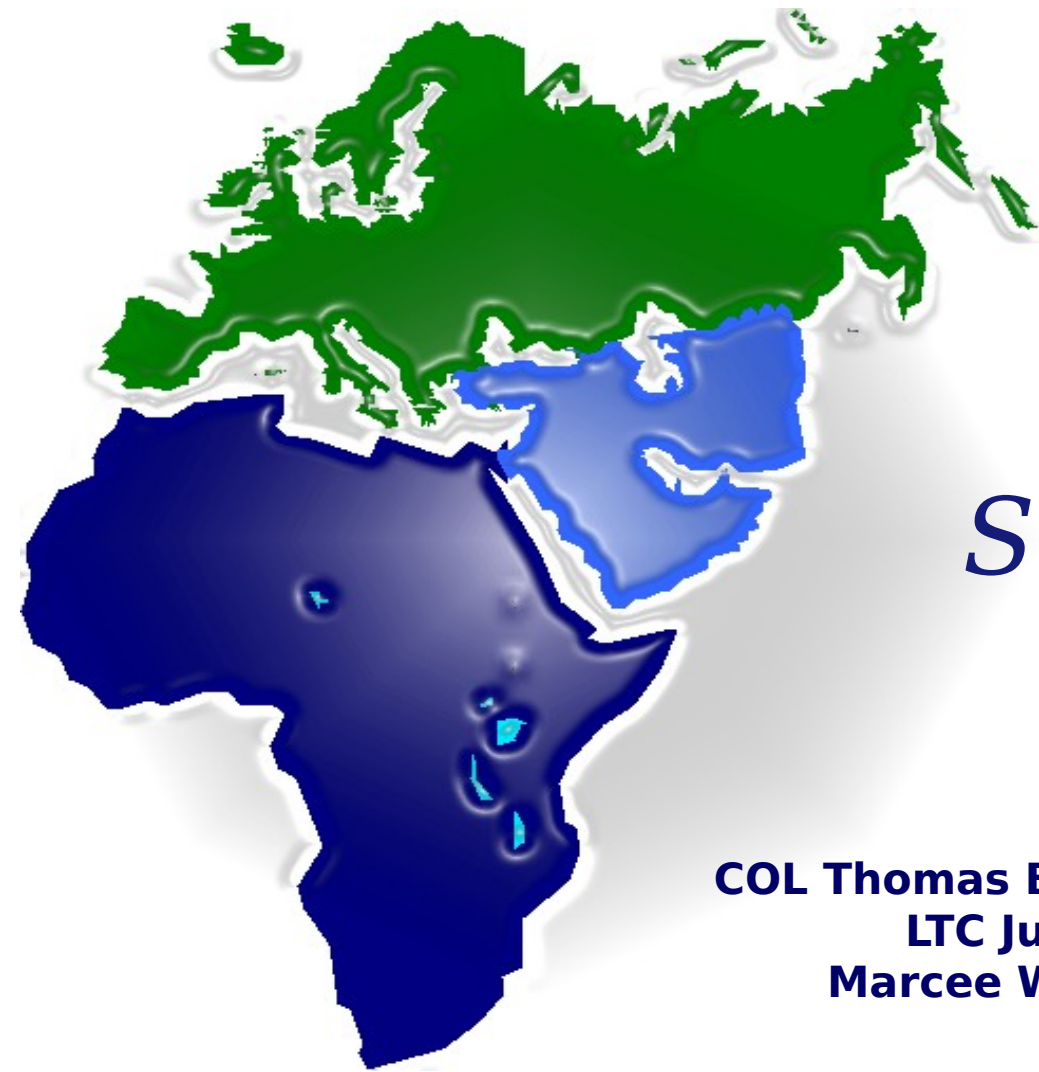


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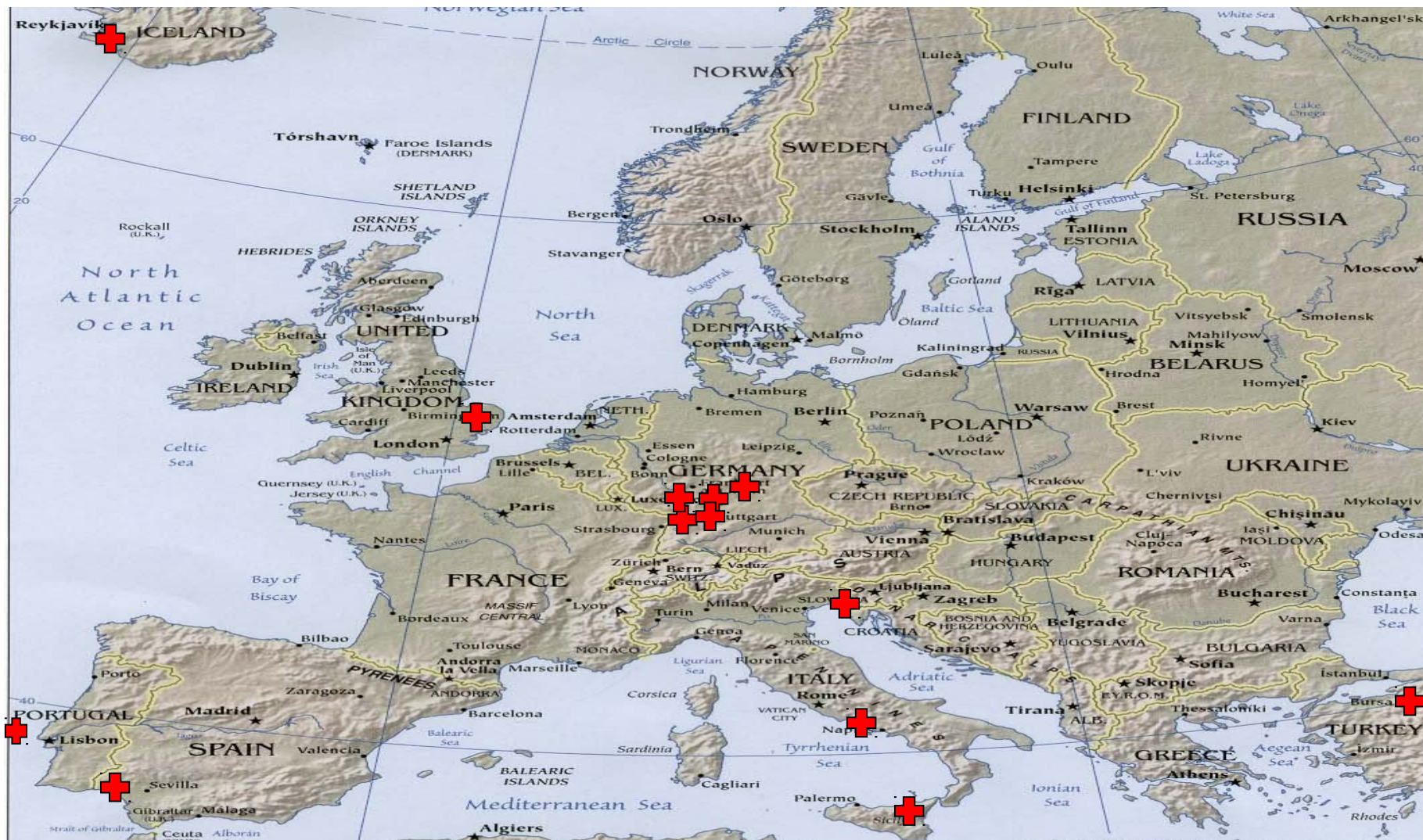


Tricare Regional Standardization Program

COL Thomas Brown - Regional Logistics Chief
LTC Julian Velasquez - Deputy
Marcee Whisenant - Clinical Analyst
January 12, 2004



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MISSION

Support deployed forces and the military healthcare system with quality patient care products and services selected by multi-disciplinary clinicians at the best delivered cost.



Previous Initiatives

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- ✓ Regional Standardization Charter Created
 - ESC reviewed and approved
- ✓ Core 16 Products Near Completion
 - Two products remain (urologicals and surgical gloves)
- ✓ TPRC Development and Training Combined with 1st Official CPT Completed in January 03
- ✓ Standardization Award Plaque Presented to Ramstein, AFB at Tricare Commanders Conference in May 03



FY03 Completed CPT Initiatives

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Product	Vendor
VINYL EXAMGLOVES	J & J ENTERPRISES
NITRILE GLOVES	ACTIONTEAM MEDICAL
SURGICAL TAPE	3M
SPONGES AND GAUZE	TYCO HEALTHCARE/KENDALL
ANTI-EMBOLISM STOCKINGS	TYCO HEALTHCARE/KENDALL
SURGICAL MASKS	KIMBERLY CLARK
HOSPITAL PLASTICS	MEDEGEN



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FY 04 Current Initiatives

VA/Regional Collaborative Ventures

- Partnering opportunity exists with Region 9/10 on Crutches and Accessories
- Partnering opportunity exists with Region 2 on Exam Room Supplies
- Partnering opportunity exists with Region 1 on Dental supplies
- Participating in VA/DoD initiative on Basic Surgical Instruments

Tricare Europe Strategic Goals

- Establish and maintain the partnership developed with USAMMCE by emphasizing their role to the success of the standardization program
- Revise the Standardization Charter to enhance the TPRB membership and foster more participation from the services



Successes

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- Cost avoidance of \$218K dollars in Region Europe for FY'03 exceeded target projection by \$126,739.
- Data Analyst developed 7 new cost avoidance reports that detail estimated DAPA, RIA, and reported PV delivered product costs. Reports provide customers greater detail on standardized product total cost.
- Clinical Analyst successfully briefed all of the geographically dispersed MTFs in Europe including Incirlik, Turkey, Keflavik, Iceland, and Lajes in the Azores. This marked the first time these facilities have been personally briefed on standardization.
- Implemented and distributed a RIA compliance chart to assist in identifying target product areas that require increased usage.
- Distributed RIA Products Listing and validated pricing generated when orders are placed through the PV and USAMMCE.



Other Business Achievements

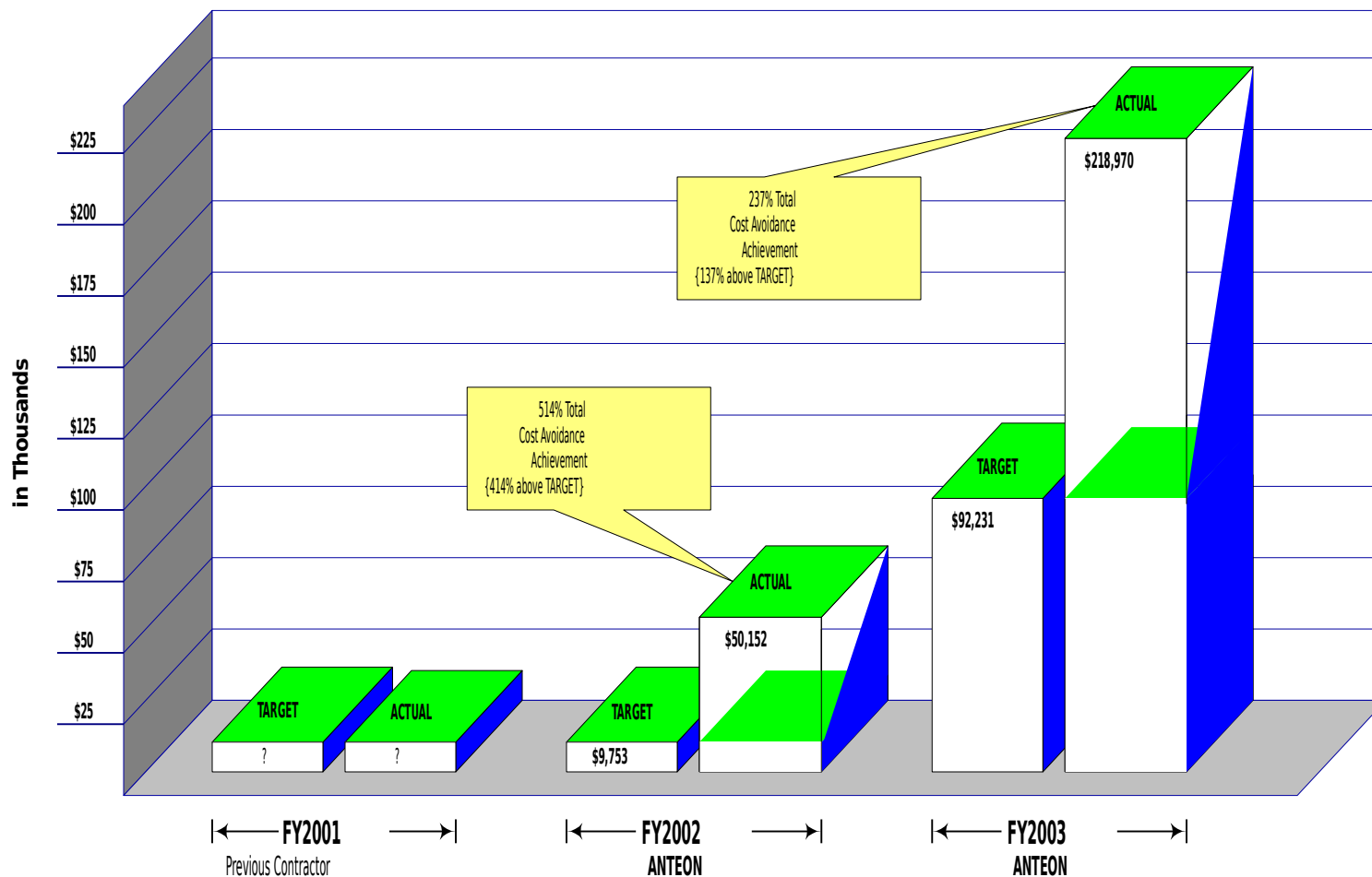
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- ✓ Establishment of a Working Group consisting of the RLC, USAMMCE, and the Flagship MTFs to quickly address Standardization and PV Issues
- ✓ Flagged on TAMMIS/DMLSS all standardized products at USAMMCE and Flagship MTFs to track usage and monitor compliance
- ✓ Drafted Inventory Management Policy for phasing out non-standardized products aimed at reducing stocked units and increase standardized product usage
- ✓ ID new data sources to collect information on product manufacturer, SOS, and usage
- ✓ Developed USAREUR's Business Plan for FY04
- ✓ Drafted USAREUR acquisition policy requiring Army MTFs to input and process all Class VIII Local and BPA purchases via DMLSS
- ✓ USAMMCE sent modification to OTSG requesting TCAM be modified so it can flag and show user standardized products



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Historical Tricare Europe Cost Avoidance





Current FY04 PMP Part II Initiatives

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- SAFETY NEEDLES AND SYRINGES
- SURGICAL DRAPES AND GOWNS
- CSR WRAP
- UROLOGICAL SUPPLIES
- CRUTCHES AND ACCESSORIES
- HAND SANITIZER
- SURGICAL GLOVES
- ELECTROCAUTERY SUPPLIES
- OR PACKS DISPOSIBLE
- EXAM ROOM SUPPLIES
- ENDOSCOPY & SUTURE



FY04 BUSINESS GOALS

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- Strive for a 70% product standardization among the MTFs by the end of FY05
- Exceed the management goals for PV usage
- A Regional policy for phasing out inventory lines with standardized products
- Mine data sources that provide accurate and timely inventory and usage data
- Achieve consensus within the TPRB on the appointment, sourcing, and mission of the TPRC and CPT delegates/members
- Propose to the TPRB a standing pre-selection of benchmark small, medium, and large size MTFs to perform product evaluations in lieu of across all the MTFs
- Propose to TPRB to require CPT Leaders to report interim progress to ensure the timely completion of product evaluations



QUESTIONS

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